

2023 – Project Sponsor Resource List

The following organizations are willing to assist project sponsors by providing technical assistance and business development, as well as connections to gap/bridge financing where indicated.

It is the project sponsor's responsibility to reach out to and follow up with the business counselors listed below.

Mohawk Valley Small Business Development Center

Focus: small businesses and micro-entrepreneurs

Director: Zachary Steffen; 315-731-5885; zsteffen@mvcc.edu

Services Provided:

- Business Advisement Services
- Government Contracting
- MWBE Certification

Anyone requiring assistance should start by filling out the MVEDD intake form:

<https://thincubator.co/advisement-mentoring/>

Entrepreneurial Assistance Centers

Adirondack Economic Development Corporation (AEDC)

Focus: small businesses, micro-entrepreneurs and nonprofits

Contact: Stephanie Donaldson, Sdonaldson@AEDCOnline.com

67 Main Street, Suite 300

Saranac Lake New York 12983

(518) 891-5523 ext. 101

info@aedconline.com

<https://www.aedconline.com/aedc-services>

Language: English

Services Provided:

- Bridge and gap financing
- Will work with nonprofits and community organizations
- Works with BIPOC, Developer and Women microentrepreneurs

Mohawk Valley Economic Development District

Focus: decarbonization, economic development

Contacts:

- Amanda Whalen, Clean Energy Communities Coordinator, NYSERDA Clean Energy Communities Program akaier@mvedd.org
- Heather Devitt, Economic Development Specialist, hdevitt@mvedd.org

Mohawk Valley Economic Development District, Inc

26 W Main St

PO Box 69

Mohawk, NY 13407

<https://mvedd.org/>

(315) 866-4671

Services Provided:

- [Revolving Loan Fund](#) for small businesses and non-profits
- Free consultations & support for clean energy upgrades (decarbonization)
- Support and technical assistance to municipalities

Community Development Financial Institutions

Home Headquarters, Inc.

Contact: Mr. Kerry Quaglia, founder/CEO, KerryQ@homehq.org

Services Provided:

- Technical Assistance/Financing for Affordable Housing
- Bridge and gap financing
- Works with nonprofits: housing and disability organizations
- Works with microentrepreneurs: BIPOC, Developers

Launch NY

Contact: Marnie LaVigne, CEO, mlavigne@launchny.org

Services Provided:

- Bridge and gap financing
- BIPOC and Women microentrepreneurs
- High growth, high impact companies

Community Development Financial Institutions (all statewide)

Pursuit Lending

Focus: small businesses and micro-entrepreneurs

Contact: Nicole Scribner, Nscribner@pursuitlending.com

Services Provided:

- Business Counseling
- Connections to gap and bridge financing

Disability Opportunity Fund

Contact: Charles Hammerman, chammerman@thedof.org

Services Provided:

- Provides technical assistance/financing for affordable housing
- Bridge and gap financing
- Works with nonprofits including housing and disability organizations

Cooperative Fund of the Northeast

Contact: Joe Marraffino, joe@cooperativefund.org, loan and outreach officer

Services Provided:

- Works with BIPOC and Women microentrepreneurs

Local Initiatives Support Corporation

Contact: Stefanie Alleyne, salleyne@lisc.org, Director of Partnerships and Programs

Services Provided:

- Provides technical assistance/financing for Affordable Housing
- Provides bridge and gap financing
- Works with nonprofits: housing, economic development, community development, service providers, and workforce development
- Works with BIPOC, Developer, and Women microentrepreneurs

Ponce Bank

Contact: madeline.marquez@poncebank.net

Services Provided:

- Provides technical assistance/financing for Affordable Housing and Market-Rate Housing
- Provides bridge and gap financing
- Works with nonprofits: Housing, Religious